

## September 2013 Payment Scheme

Project	Description:	Applicable to:	Discount:
SEDONA PARC-1	Cash in 30 days, no extensions	All units	4.00%
SEDONA PARC-1	Cash in 60 days, no extensions	All units	3.00%
SEDONA PARC-1	20% DP / 80% Bank in 30-60 days	All units	3.00%
SEDONA PARC-1	50% DP / 50% over 6 mos	All units	1.00%
SEDONA PARC-1	30% DP / 70% over 6 mos	All units	0.50%
SEDONA PARC-1	20% DP / 80% over 6 mos	All units	-
SEDONA PARC-1	10% DP / 90% over 6 mos	All units	-
SEDONA PARC-1	10% DP / 10% over 5 mos / 80%	All units	-
SEDONA PARC-1	10% DP / 40% over 5 mos / 50%	All units	-
SOLINEA-1	Cash in 0 to 30 days, no extensions	All units	10.00%
SOLINEA-1	Cash in 31 to 60 days, no extensions	All units	8.00%
SOLINEA-1	20% DP / 80% Bank in 30-60 days	All units	8.00%
SOLINEA-1	50% DP / 50% over 39 mos	All units	3.00%
SOLINEA-1	30% DP / 70% over 39 mos	All units	1.50%
SOLINEA-1	20% DP / 80% over 39 mos	All units	-
SOLINEA-1	10% DP / 90% over 39 mos	All units	-
SOLINEA-1	10% DP / 10% over 24 mos / 80%	All units	-
SOLINEA-1	10% DP / 40% over 38 mos / 50%	All units	-
SOLINEA-1	10% DP over 6 mos / 40% over 33 mos / 50%	All units	-
SOLINEA-1	10% DP over 3 mos / Step Up over 36 mos / Balance	1BR	-
SOLINEA-1	10% DP over 3 mos / Step Up over 36 mos / Balance	2BR	-
SOLINEA-2	Cash in 0 to 30 days, no extensions	All units	10.00%
SOLINEA-2	Cash in 31 to 60 days, no extensions	All units	8.00%
SOLINEA-2	20% DP / 80% Bank in 30-60 days	All units	8.00%
SOLINEA-2	50% DP / 50% over 48 mos	All units	3.00%
SOLINEA-2	30% DP / 70% over 48 mos	All units	1.50%
SOLINEA-2	20% DP / 80% over 48 mos	All units	-
SOLINEA-2	10% DP / 90% over 48 mos	All units	-
SOLINEA-2	10% DP / 10% over 24 mos / 80%	All units	-
SOLINEA-2	10% DP / 40% over 47 mos / 50%	All units	-
SOLINEA-2	10% DP over 6 mos / 40% over 42 mos / 50%	All units	-
SOLINEA-2	10% DP over 3 mos / Step Up over 45 mos / Balance	STU	-
SOLINEA-2	10% DP over 12 mos / 40% over 36 mos / 50%	STU (for units D, G, K & L)	-
SOLINEA-2	No DP / P60K over 48 mos / Balance	1BR	-
SOLINEA-2	No DP / P80K over 48 mos / Balance	2BR	-